

Theodor Weimer CEO

Virtual Annual General Meeting of
Deutsche Börse Aktiengesellschaft
19 May 2021

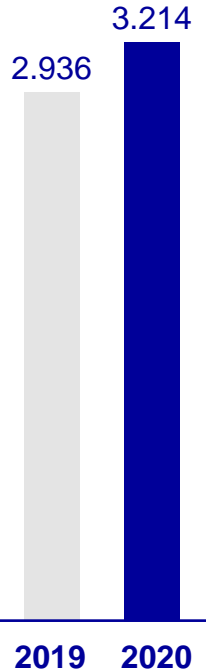


Group financials

Financial year 2020 | €bn

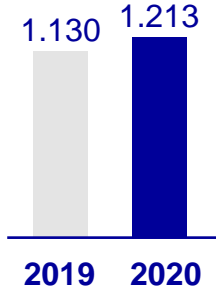
Net revenue

↗ +9%
↗ +7%²



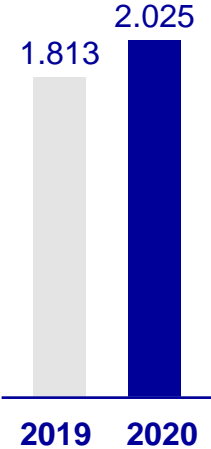
Operating cost¹

↗ +7%
↗ +3%²



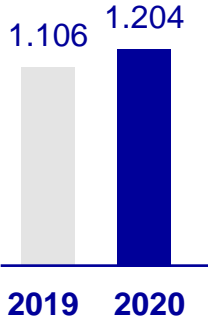
EBITDA¹

↗ +12%
↗ +11%²



Net profit¹

↗ +9%
↗ +11%²



1) adjusted 2) organic

Note

5% secular net revenue growth

All segments contribute to secular growth

5% net profit growth due to M&A (Axioma, UBS Fondscenter)

Sustainability

A dual priority for Deutsche Börse

Sustainability: Service for our customers

- Market leader for ESG offerings
 - Environment
 - Social
 - Governance
- ISS
 - Ratings for companies
 - Recommendations for investors
- Qontigo
 - ESG indices for ETFs and derivatives

➔ ESG services along our entire value chain

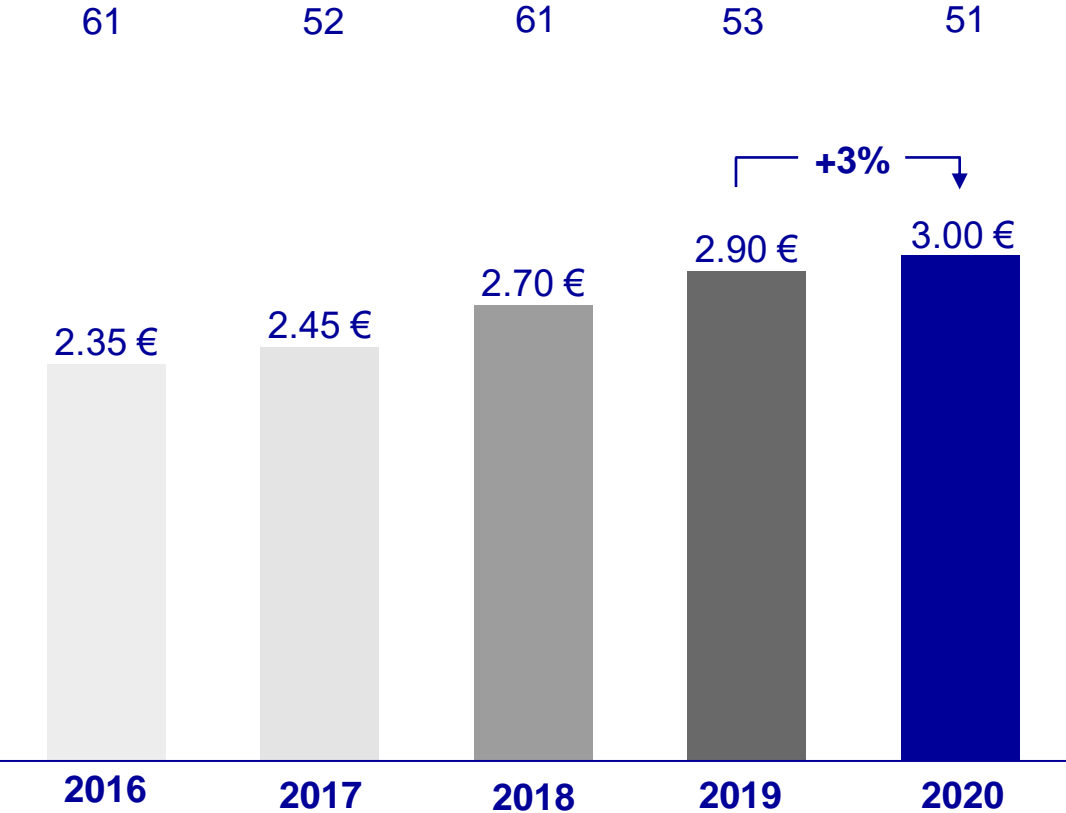
Sustainability: Leitmotif for us as a company

- Reduction of CO₂ emissions in our operative business to net zero by 2025
- Further measures:
 - Conversion of thermal power plants to use climate-neutral gas
 - Climate-neutral air fares
 - Replacement of business trips by virtual meetings
 - Charging stations for electric company vehicles
- Support of research, teaching and culture
- Integrated reporting

➔ Clear climate strategy for the complete Group

Dividend per share and pay-out Financial year 2020

Pay-out ratio (in % of reported net profit)



Note

Distribution of 40-60% of annual net profit aimed at

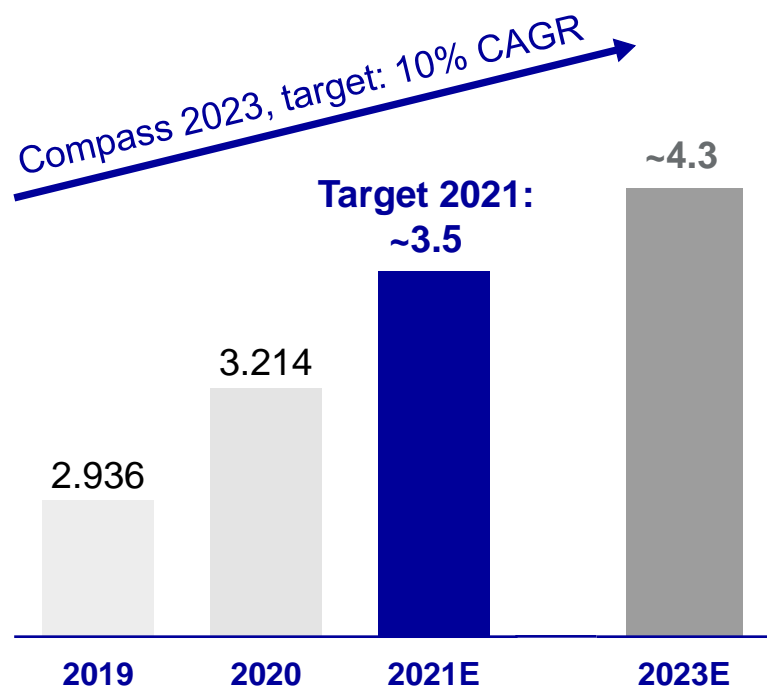
Consideration of business development and dividend continuity

Remaining funds are primarily reinvested in further external development

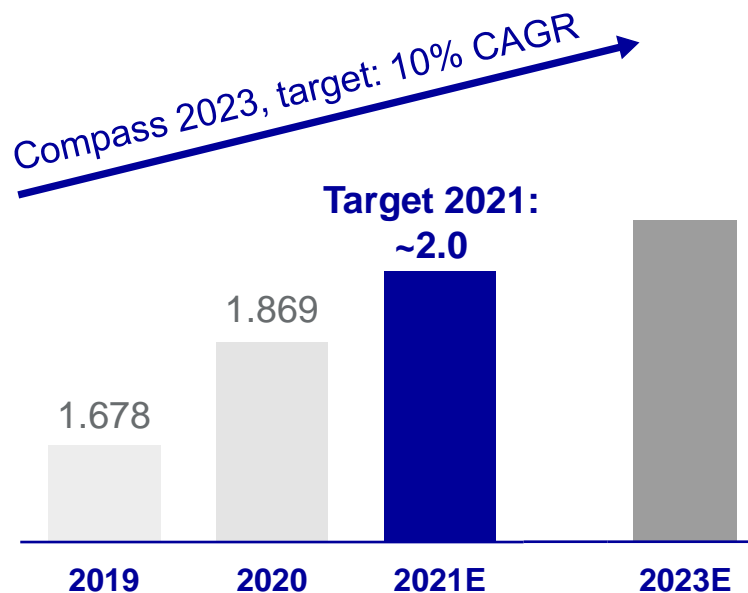
Outlook

Financial year 2021 | in €bn

Net revenue guidance



EBITDA guidance (reported)



Note

Compass 2023 mid-term plan targets 10% net revenue growth CAGR (5% secular + 5% M&A) and 10%

For 2021 Deutsche Börse expects:

- Net revenue of around € 3.5 billion
- EBITDA (reported) of around € 2.0 billion
- This includes all closed and announced M&A transactions

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